



What to Expect Working with ISCA

BUYERS

WHO WE ARE

International Supply Chain Advisory (ISCA) introduces European importers and pharmacy groups to licensed Canadian craft producers. You see blinded details of lots that fit your requirements first, and producer names only at a formal introduction. Our role begins and ends with the introduction; every purchase that follows is negotiated, contracted and invoiced directly between you and the producer.



NO TITLE TAKEN



NO POSSESSION



NO MARKUP

HOW THE PROCESS WORKS

1

NOW

Confidentiality

The short mutual NDA you've received protects both sides, with no cost and no obligation to buy.

2

NEXT

Blinded Lot Sheets

Once the NDA is back, we send blinded sheets for lots that fit your requirements: profile bands, certification, quality results, volume, timing, payment terms and an agreed price band. No producer name, strain name, licence or exact price.

3

THEN

Registration and Portal

To be introduced, you sign a short registration document covering procurement and import authorization, then receive the portal invitation and enter your own requirements.

4

FINALLY

Introduction

When a match is identified, both parties are formally introduced, with a defined protection period covering the relationship. From that point forward, you deal directly with your counterpart.

WHO YOU'RE INTRODUCED TO

Canadian craft producers

Each completes a compliance declaration and signs its own agreement with ISCA before any introduction.

You contract with and pay the producer directly. ISCA never takes title.

What you share

Your import or wholesale authorization, target specs, volumes and delivery window. These stay confidential and reach producers only in blinded form until an introduction is formalized.

WHAT THIS COSTS YOU

No fee, at any point

\$0

NO FEE TO THE BUYER · THE PRODUCER PAYS, ONLY ON CLOSED BUSINESS

Every introduction ISCA facilitates follows this same structure — no exceptions, no shortcuts.