



# What to Expect Working with ISCA

SERVICE PROVIDERS & GENETICS OWNERS

## WHO WE ARE

International Supply Chain Advisory (ISCA) introduces service providers and genetics owners to qualified counterparties in the international medical cannabis supply chain. Service providers meet producers and importers who need what their facility does. Genetics owners meet licensed cultivators who want to grow their cultivars under license. Our role begins and ends with the introduction; every agreement that follows is negotiated and contracted directly between the two parties.



NO TITLE TAKEN



NO POSSESSION



NO MARKUP

## HOW THE PROCESS WORKS

1

NOW

### Confidentiality

The mutual NCND you've received protects both sides before any specifics are exchanged, with no cost and no obligation to do a deal.

2

NEXT

### Partner Agreement

Once the NCND is back, you'll receive your agreement and the written terms, including ISCA's share. Service providers: have your services, licenses and certifications (EU-GMP or other) ready. Genetics owners: your cultivar list and preferred licensing model.

3

THEN

### Portal Access

With both documents complete, you'll receive an invitation to ISCA's private matching portal, where you enter your own services or cultivar listings directly.

4

FINALLY

### Introduction

When a match is identified, both parties are formally introduced, with a defined protection period covering the relationship. From that point forward, you deal directly with your counterpart.

WHO YOU'RE INTRODUCED TO

### Service providers

Producers and importers who need processing, testing, packaging, release, logistics or regulatory services.

You quote, contract with and invoice the client directly.

### Genetics owners

Licensed cultivators who want to grow your cultivars under license. Never buyers.

You agree the license and any material transfer agreement directly with the cultivator. ISCA is not a party to either.

WHAT THIS COSTS YOU

Until a deal closes

\$0

NOTHING UP FRONT · ISCA IS PAID ONLY ON CLOSED BUSINESS

*Every introduction ISCA facilitates follows this same structure — no exceptions, no shortcuts.*